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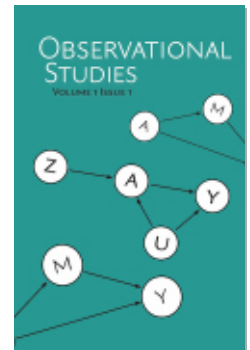
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Observational Studies, Volume 1, Number 1, 2015, pp. 182-183 (Article)

Published by University of Pennsylvania Press

DOI: <https://doi.org/10.1353/obs.2015.0016>



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The State of the Art in Causal Inference: Some Changes Since 1972

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William Cochran's 1972 article on observational studies is refreshing and includes recommendations and warnings that remain relevant today. Also interesting are the ways that Cochran's advice *differs* from recent textbook treatments of causal inference from observational data.

Most notable, perhaps, is that Cochran talks about design, and estimation, and general goals of a study but almost nothing about causality, devoting only one page out of ten to the topic. In statistical terms, Cochran spends a lot of time on the *estimator* (and, more generally, the procedure to decide what estimator to use) but never defines the *estimand* in an observational study. He refers to bias but gives no clear sense of what exactly is being estimated (he does not, for example, define any sort of average causal effect). Modern treatments of causal inference are much more direct on this point, with the benefit of the various formal models of causal inference that were developed by Rubin and others starting in the 1970s. Scholars have pointed out the ways in which the potential-outcome formulation derives from earlier work by statisticians and economists, but Cochran's chapter reveals what was missing in this earlier era: there was only a very weak connection between substantive concerns of designs and measurement, and statistical inference decisions regarding matching, weighting, and regression. In more recent years, the filling in of this gap has been an important research area of Rosenbaum and others; again, seeing Cochran's essay gives us a sense of how much needed to be done.

One area that Cochran discusses in detail, and which I think could use more attention in modern textbooks (including those of my collaborators and myself) is *measurement*. Statistics has been described as living in the intersection of variation, comparison, and measurement, and most textbooks in statistics and econometrics tend to focus on the first two of these, taking measurement for granted. Only in psychometrics do we really see measurement getting its due. So I was happy to see Cochran discuss measurement, even if he did not get to all the relevant issues in particular, external validity, which has been the subject of much recent discussion in the context of laboratory experiments vs. field experiments vs. observational studies for social science and policy.

In reading Cochran's chapter, I was struck by his apparent lack of interest in *causal identification*. Modern textbooks (for example, the econometrics book of Angrist and Pischke) discuss the search for natural experiments, along with the assumptions under which an observational study can yield valid causal inference, and various specific methods such as instrumental variables and regression discontinuity that can identify causal effects if defined

carefully enough under specified conditions. In contrast, Cochran discusses generic before-and-after designs and restricts himself to analysis strategies that do basic controlling for pre-treatment covariates by matching and regression. He is not so clear on what variables should be controlled for (which perhaps can be expected given that he was writing before Rubin codified the concept of ignorability), and this has the practical consequence that he devotes little space to any discussion of the data-generating process. Sure, an experiment is, all else equal, better than an observational study, but we don't get much guidance on how an observational study can be closer or further from the experimental ideal. Cochran did write, "a claim of proof of cause and effect must carry with it an explanation of the mechanism by which the effect is produced," which could be taken as an allusion to the substantive assumptions required for causal inference from observational data but he supplied no specifics, nothing like, for example, the exclusion restriction in instrumental variables analysis.

Another topic that has appeared from time to time in the causal inference literature, notably by Leamer in the 1970s and in recent years by researchers such as Ioannidis, Button, and Simonsohn in medicine and psychology, are the biases resulting from the search for low p-values and the selective publication of large and surprising results. We are increasingly aware of how the "statistical significance filter" and other sorts of selection bias can distort our causal estimates in a variety of applied settings. Cochran, though, followed the standard statistical tradition of approaching studies one at a time; the terms "selection" and "meta-analysis" do not appear at all in his essay. Just to be clear: In noting this perspective, I am not suggesting that his own analyses were rife with selection bias. It is my impression that, in his work, Cochran was much more interested in improving the highest-quality research around him and was not particularly interested in criticizing the worst stuff. I get the sense, though, that, whatever things may have been like in the 1960s, in recent years selection bias has become a serious problem even in much of the most serious work in social science and medicine, and that careful analysis of individual studies is only part of the picture.

Let me conclude by emphasizing that the above discussion is not intended to be exhaustive. The design and analysis of observational studies is a huge topic, and I have merely tried to point to some areas that today are considered central to causal inference, were barely noted at all by a leader in the field in 1972. Much of the research we are doing today can be viewed as a response to the challenges laid down by Cochran in his thought-provoking essay that mixes practical concerns with specific statistical techniques.